

SINCERELY ELEGA	ANT SERVICE STARS
Name:	Department:
DEMONSTRATED WALDO EFFORTLESS LUXURY TH EXCEPTIONAL DELIVERY	IROUGH THEIR
Refined Haven Sincerely Elegant Service	Unforgettable Experiences Brand Service Standard #
THE STORY Describe what the Team	n Member did that was exceptional
Presented by:	Date:
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Date: _

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WALDORF ASTORIA PROPERTY-WIDE SERVICE STANDARDS

WE ARE ICONIC LUXURY

- We are proud ambassadors of Waldorf Astoria and demonstrate elegance through impeccable grooming, highly articulate luxury language, and exceptional attention to details in all guest offerings and areas.
- We work as "one team" across all departments to provide seamless service, sharing guest information and preferences to personalize their experiences and ensure they never have to repeat themselves.
- We craft moments of surprise and delight to deliver unforgettable experiences unique to
 our property that guests will cherish for a lifetime and continuously reimagine the guest
 experience to be at the forefront of iconic luxury.

WE ARE THE ULTIMATE HOSTS

- 4. We create a warm and inviting welcome by maintaining positive body language, using open gestures, and always being first to acknowledge each guest we encounter with a sincere smile and eye contact at 10 feet (3 meters) and an authentic greeting at 5 feet (1.5 meters)
- We anticipate guest needs and deliver effortless luxury by being thoughtful and intuitive as we ask questions, actively listen, and pay attention to clues to learn their preferences.
- We are knowledgeable about the offerings within our property and surrounding area to provide detailed information and personalized recommendations.
- 7. We demonstrate empowerment to exceed guest expectations by taking ownership of guest opportunities and requests, offering alternatives, and following up to ensure every detail has been executed flawlessly in the quoted timeframe.

WE ARE HEARTFELT

- 8. We engage with guests in a heartfelt manner by introducing ourselves, naturally using their name in an attentive conversation, and always offering to escort them to their destination rather than providing directions.
- We build meaningful connections with guests that demonstrate genuine concern and interest making them feel comfortable and at ease, while always maintaining the highest standards of integrity and professionalism.
- 10. We create a memorable last impression of sincere appreciation by closing each guest encounter with a thank you, an offer of further assistance and a personalized invitation to return that acknowledges something unique about their stay.

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